



Dominion Performance Solutions™
"Turning Performance into Productivity"

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CAPABILITIES STATEMENT

- The need to ensure that work performance translates to employee productivity is a reality no business can ignore. Dominion Performance Solutions (DPS) is a performance technology based firm providing management and consulting services. DPS specializes in project management, educational support services and facilities maintenance.
- We focus on solving our clients most complex and mission-critical challenges by providing timely data analysis, training, managerial and personnel support services. DPS concentrates on personnel, performance and technology solutions for a wide variety of organizational settings to include: defense, veterans, emergency management, education, governmental and health-care industries.
- We have over 30 years of executive and military experience that allows us to partner seamlessly on complex projects and integrate for full scale operations.

OUR VALUES

CHARACTER – COMPETENCE – CUSTOMER SERVICE & COMMITMENT

CORE COMPETENCIES

CONTINUOUS PERFORMANCE and PROCESS IMPROVEMENT:

We deploy an ongoing methodology to improve products, services, or processes. Predicated on "Systems Theory", we take a holistic approach to business analytics that focuses on the way an organization's constituent parts interrelate examining the linkages and interactions that comprise the organization in its entirety for adaptability and the ability to thrive in a changing environment.

MANAGING CHANGE:

By redefining desired values and behaviors, defining the non-negotiables, aligning organizational culture with strategy and processes, connecting culture with accountability and the organization's brand.

STRATEGIC THINKING

We analyze an organization's competitive position by considering market and industry trends, existing and potential customers (internal and external), and strengths and weaknesses as compared to competitors.

CUSTOMER RELATIONSHIP MANAGEMENT

We employ techniques required to develop, maintain and manage business relationships with clients and partner organizations in order to implement and manage projects and to identify new business opportunities. This includes managing clients'/partners' expectations throughout the course of an engagement and after. We focus on the clients' ongoing and future strategic business needs with a view to increase profitable opportunities.

COMPANY SNAPSHOT

DUNS Number: 80 65 13334

CAGE Code: 7F2B2

BUSINESS CLASSIFICATION

VA Verified Service-Disabled Veteran-Owned Small Business (SDVOSB)

SBA Certified Small Disadvantaged Business

GOVERNMENT POC: Dr. Ted L. Hart, CEO

Thart@dominionperformance.com

Federal Government Business Registration: 06/14/2015

| NAICS Code | Description |
|------------|--|
| 541611 | Administrative Management and General Management Consulting Services |
| 611710 | Educational Support Services |
| 541720 | Research and Development in the Social Sciences and Humanities |
| 611430 | Professional and Management Development Training |
| 541612 | Human Resources Consulting Services |
| 531390 | Other Activities Related to Real Estate |
| 811412 | Maintenance and Repair |
| 236118 | Construction Management, Residential Remodeling |
| 561110 | Office Administrative Services |

ENTERPRISE PARTNERS AND PROSPECTS:

Department of the Army Residential Communities Initiative
 Department of Defense - Armed Forces
 Balfour Beatty Communities
 Department of Veterans Affairs
 Department of Health and Human Services
 Small Business Administration
 Department of Transportation
 Department of Education
 Columbia Metropolitan Airport
 Department of Employment and Workforce

CERTIFICATIONS:

VA Service Disabled Veteran Owned Small Business
 SBA Certified Small Disadvantaged Business
 South Carolina Certified Minority Owned Business
 South Carolina Department of Transportation
 Disadvantaged Enterprise

